



PRODUCTS & SERVICES TO INCREASE ENROLLMENTS!

(OVER A DOZEN WAYS WE CAN HELP)

1. **THE SOURCE MEMBERSHIP:** \$75.00 Per Year
Access to ideas, forms and discounts!
2. **THE reSOURCE NEWSLETTER:** \$169/139 Members*
Keep your admissions department in top condition 12 months a year!
3. **ADMISSIONS TRAINING VIDEOS:** One \$225/\$199 Members*
*View the **most effective** proven techniques for seasoned and new reps!* Two \$400/\$349 Members*
 - A. Telephone Techniques: Setting the Appointment that Shows.
 - B. The Interview: Retention Starts Here!
4. **ADMISSIONS 101 TRAINING MANUAL:** \$85/\$75 Members*
The Best Back to Basics Training available for admissions!
5. **MANAGING ADMISSIONS MANUAL** \$125/\$115 Members*
A must have for DOA's/Owners
6. **HIGH SCHOOL RECRUITMENT MANUAL** \$115/\$105 Members*
7. **MYSTERY SHOPPING:** \$95/\$85 Members
Are your customers being treated well & how knowledgeable are your employees? (plus long distance charge)
8. **COMPLETE TRAINING KIT** \$595/\$495 Members*
(Everything you need to train representatives - Includes Video and Workbook)
9. **CUSTOMIZED IN-HOUSE TRAINING:** Customized Quotes
Customized training with the TOP RATED ADMISSIONS TRAINER!
10. **HIGH SCHOOL PRESENTATIONS:** \$300/\$250 Members*
Penetrate the High School Market with fun and educational presentations!
 - A. SENIORITIS: A senior disease! \$350/\$300 Members*
 - B. THE FORCE WITHIN YOU: Mind, Body and Spirit! \$325/\$275 Members*
 - C. S.O.S. SAVE OUR SENIORS: They have stress too! \$375/\$325 Members*
 - D. WHO WANTS TO BE A MILLIONAIRE?

Learn to Manage Your Money.
11. **REGIONAL WORKSHOPS** Customized Quotes
12. **PHONE AIDS** \$19.95

YES! I WOULD LIKE TO ORDER ITEMS CHECKED ABOVE:

Please mark your choices and return this entire form with the following information:

Contact _____ Phone _____ Amount \$ _____
 School _____ Fax _____ S & H* \$ _____
 Address _____ Total \$ _____
 City _____ State _____ Zip _____ Check enclosed Please bill me Credit Card
 Credit Card # _____ Expiration Date ____/____ Email address _____

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